

# CORPORATE MEMBERSHIP 2023 DUES STRUCTURE

ARDA.ORG

## CORE MEMBERS

Corporate membership for organizations that sell timeshare or receive revenues from industry-related sales, marketing, rentals, leases, or commissions. Dues are based on gross annual revenues in U.S. dollars. Includes:

- *Developers*
- *Exchange Companies*
- *Fractional/PRC*
- *Rental Companies*
- *Resale Companies*
- *Travel/Vacation Clubs*
- *Sales Companies*
- *Marketing Companies*

Core Class	Revenue Level	Annual Dues
1	\$1B+	\$120,500
2	\$800M - \$999M	\$97,000
3	\$700M - \$799M	\$83,500
4	\$600M - \$699M	\$73,000
5	\$500M - \$599M	\$60,500
6	\$400M - \$499M	\$48,500
7	\$300M - \$399M	\$36,500

Core Class	Revenue Level	Annual Dues
8	\$200M - \$299M	\$31,000
9	\$100M - \$199M	\$24,000
10	\$50M - \$99M	\$18,000
11	\$25M - \$49M	\$12,300
12	<\$25M	\$6,300
Core	Holding	\$3,200
Core	International	\$1,450

## PROPERTY MANAGEMENT

Corporate membership for property management of resorts.

HOAs • COAs • POAs. Includes:

Management Class	Level	Annual Dues
1	4,000+ units	\$18,000
2	2,000 - 3,999 units	\$12,300
3	1,000 - 1,999 units	\$6,000
4	<999 units	\$3,000

## AFFILIATE

Corporate membership for industry home owners' associations, colleges, and libraries. Includes:

- Charities*
- HOA/POA/COA*
- Public Agencies*
- Trade Associations*
- Universities*
- Other Non-profits*

### Annual Dues

\$300

## ASSOCIATE

Corporate membership for professional partners, suppliers, vendors and industry services. Includes:

- Accounting*
- Construction & Design*
- Financial Services*
- Housekeeping Services*
- Hospitality*
- Industry Consultant*
- Information Services*
- Insurance/Protection*
- Legal Services*
- Lending*
- Lodging*
- Marketing/Communication*
- Products*
- Publications*
- Real Estate Agency*
- Recreation & Activities*
- Research*
- Resorts Services*
- Safety and Security*
- Technology/Data*
- Title Services*
- Travel Services*

### Annual Dues

\$2,700