1. **When does ARDA membership start and end?**
   ARDA membership renews each year on October 1st and extends through September 30th of the following year. Your member benefits are active within this period and timely payment of dues allows ARDA to execute strategic objectives that benefit all members.

2. **What types of membership does ARDA offer?**
   ARDA offers corporate membership and VIP individual membership. Please reference the membership dues structure and VIP program found at www.arda.org/membership.

3. **How are corporate membership rates determined?**
   Each corporate membership is assigned a business category - Core, Associate, Property Management or Affiliate - which also includes industry type and annual dues. Member dues in the Core category and Property Management are based upon yearly industry-related revenue volume or the total number of keys/units managed.

4. **When we are invoiced in August, our company is only 2/3 through the fiscal year. What sales numbers should we use to determine a revenue volume that corresponds with the correct Core member level?**
   Please select the appropriate level based upon your forecasted gross industry-related revenues for your current business year.

5. **Does my corporate membership offer benefits to everyone in my organization?**
   Yes, all active staff receives ARDA member benefits as described at: www.arda.org/membership once they register themselves at myARDA.com.

6. **How often should I review or adjust my member category?**
   To ensure proper assignment, ARDA requests that you review corporate membership on a yearly basis—confirming accuracy of your category, level, industry type and annual dues. We also encourage all members to notify ARDA of relevant business updates prior to invoicing; otherwise, invoices are sent mid-Summer using the member’s category details from the previous year.

7. **My organization just joined ARDA. How does this affect our invoice?**
   New membership dues are billed for 12 months (yearly). The following year, dues are pro-rated to ARDA’s next fiscal year billing cycle. For example, if a member joins ARDA on May 1, 2019 they pay dues for a full calendar year. The next invoice is prorated for the 5 months remaining in the adjusted billing calendar of the original start date (May) through the end of September.

8. **Do I need a corporate membership to purchase a VIP membership?**
   Yes, VIP membership is available only to organizations that are current corporate members. Chairman’s League and Trustee designations are assigned to individuals. Trustee is invite-only.

9. **If I have multiple businesses, what category should I select?**
   If your yearly industry related sales place you in the associate or core category and dues are at a higher level than the property management level, you must choose the higher dues payment.

10. **Are my federal and state legislative dues included on my invoice? What about WIN underwriting?**
    Federal and state legislative dues are billed after scope of strategy and work is set and are paid in addition to the corporate membership and VIP dues. Best efforts are made to include them into your one membership invoice. WIN underwriting is billed with your membership invoice too and allocated to fund and benefit the WIN annual scope of work.